

[ REFERENCE CASE ]

Projekt:	openTAS AlarmLink
Kunde:	SecuriNet AS, Norwegen
Solution:	20'000 new surveillance connections for SecuriNet AS (Norway) with openTAS Alarmlink



## openTAS AlarmLink 20'000 NEW SURVEILLANCE CONNECTIONS FOR SECURINET AS (NORWAY)

WITH THE ASCOM OPENTAS PLATFORM AND IP-BASED ENDUSER TERMINALS, SECURINET MAKES FULL USE OF THE POSSIBILITIES OF SECURE DATA TRANSMISSION VIA SECURE IP NETWORKS.

ASCOM COMMUNICATION SOLUTIONS AND TECHNOLOGY IMPROVE COST EFFICIENCY WITH SECURINET, ALLOWING NEW CUSTOMER SEGMENTS TO BE ADDRESSED.

### CUSTOMER REQUIREMENTS

Norway's leading monitored Alarm Service Provider, SecuriNet AS, became part of the Swedish Multicom Group in September 2005; for many years has operated an Ascom (Switzerland) AG INFRANET® network, to which some 23,000 subscribers are connected.

Customers are scattered throughout the country; they include financial institutions, industrial plants as well as small businesses and private properties with enhanced security needs.

SecuriNet began to look for potential partners to expand its market presence by acquiring new market segments. A cost-effective IP-based solution was sought that could be easily integrated into the existing INFRANET® environment (control centre, etc.).

Existing INFRANET® subscriber connections were also to be replaced in the medium term.

18:00

Briskeby fire watch, west of Oslo city centre: The night shift begins; equipment and material are checked as a matter of routine.

18:57

Smoke begins to build at premises on Bygdoy allé, which are protected by ALTEL monitored alarm transmission from SecuriNet.

18:57

The fire detector automatically triggers the alarm. The alarm message reaches SecuriNet via TCP-IP and is forwarded directly to the Briskeby fire watch.

18:57

The fire watch raises the alarm. The alarm is routed via a private IP network straight onto the dispatcher's monitor at the control centre; the situation and scene of the fire are instantly identified.

18:57

With a click of the mouse the dispatches mobilises the fire fighters.

18:58

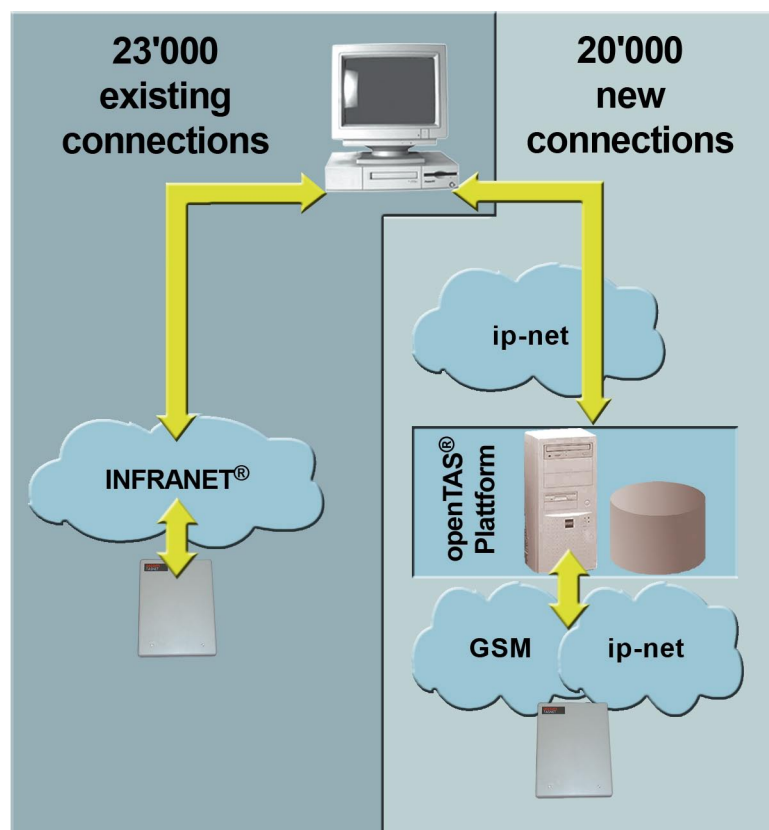
The fire fighters are deployed to the scene, armed with precise data on the nature of the call-out and the exact co-ordinates.

## SOLUTION

With its new openTAS platform, Ascom (Switzerland) AG is offering its customer an optimum solution in the alarming segment.

openTAS boasts an open system architecture, which means that existing INFRANET® connections, all existing or new control centres, third party products as well as a new connections can be integrated simply via ipTNA.

The openTAS AlarmLink product was modelled on the basis of SecuritNet's specific customer requirements, and the contracts were signed in April 2005.



## MILESTONES:

- April 2005: Contract signed
- May 2005: Detailed specifications handed over
- February 2006: Factory Acceptance Test in Solothurn (CH)
- April 2006: Site acceptance test in Lillehammer (NO)
- June 2006: Final acceptance following the pilot phase

## [ PROJECT OPENTAS ALARMLINK ]

### CUSTOMER BENEFITS

- With the web-based platform all the organisations involved in the entire business process (at the commercial, technical and operational levels) are integrated.
- No dedicated infrastructure is required, which means that initial costs are kept low.
- Compatibility and a wide array of systems make for a safeguarded investment and a high level of expandability.
- Low initial costs are a convincing sales argument.